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REQUEST FOR INFORMATION

Dated: May 2020

REQUEST FOR INFORMATION

**Implementation of GOCO (Government Owned Corporate Operated) Model
at 505 Army Base Workshop**

Introduction

1. Indian Army invites Request for Information (RFI) from the interested bidders for undertaking the operations of 505 Army Base Workshop (ABW) under the Government Owned Corporate Operated model by Indian private sector.
2. The purpose of this Request for Information (RFI) is to identify prospective bidders to undertake operations of 505 ABW under GOCO model.
3. Only private entities are eligible to respond to this RFI. DPSUs and OFBs are not eligible to participate in this project.
4. The broad scope of work is briefly described in the following sections.

Overview of Project GOCO

5. Army Base Workshops are an important part of the industrial base of Indian Defence forces. Eight Army Base Workshops (ABWs) were established during the Second World War to carry out repairs and overhaul of weapons, vehicles and equipment to keep the Indian Army operationally ready. These ABWs play important role in reset and regeneration of combat capability of Army.
6. Army Base Workshops (ABWs) carry out base repairs and overhaul of weapons, vehicles and equipment to keep the Indian Army operationally ready both during peace and war. They also undertake manufacture and indigenization of spares. In a bid to enhance the combat potential of the Armed Forces, a Committee of Experts (CoE) under the Chairmanship of Lt Gen DB Shekatkar (Retd), was constituted in 2016 to identify and recommend methods to meet the objective of an agile but effective military to meet current and future threats that the country faces.
7. Based on the recommendations of this Committee, a decision has been taken by the Ministry of Defence (MoD) to outsource the functioning of the ABWs to private sector players towards operating the workshop in the Government Owned Corporate Operated model. 505 ABW, Delhi Cantt is to be the first ABW to be put on the GOCO Model.

Overview of the 505 ABW

8. 505 Army Base Workshop has historically overhauled and carried out Base repairs of tanks as well as engines and major/minor assemblies of tanks. It currently overhauls 70 x T-72 tanks annually and its associated engine, assemblies etc. 505 ABW is scheduled to start all these activities for tank T-90 from FY 2020-21. Spares required for the overhaul activity are currently sourced from Ordnance Factories, DPSUs, ex Trade and from OEMs (ex Import).

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Broad Scope of Work

9. The bidder will be required to carry out the overhaul of Tank T-72 and T-90, repair of tank T-72 and T-90 Class B rotables including engine and Base repair of major and minor assemblies of tank T-72 and T-90. The bidder would be required to perform these activities with optimum processes and best practices for tank overhaul/ repair.

Requested Information

10. The bidder should provide information and supporting documents as enumerated in the succeeding paragraphs.

(a) Organisation Information

(i) Copy of certificate of incorporation or certified copy of partnership deed to showcase that bidder is a registered firm under the Indian Companies Act 2015 or a Partnership firm registered under Indian Partnership Act, 1932. The bidder organization should be operational in India for at least 5 years as on 31 March 2020.

(ii) Undertaking from authorized signatory certifying that the bidder has not been declared ineligible due to unsatisfactory past performance, corrupt, fraudulent or any other unethical business practices by Indian Army / MoD/ any State Government/ Central Government/ PSUs.

(iii) Undertaking from authorized signatory certifying that the bidder has not been banned/blacklisted by any State / Central Government/ Public Sector Undertakings (PSUs).

(iv) Organization details of the bidder to be furnished as per the format provided in the **Appendix B**.

(b) Financial Information

Financial information of the bidder related to financial capacity such as annual turnover, net worth and profitability are to be furnished in the format provided in the **Appendix C**

(c) Similar project experience

Bidder's relevant experience to carry out similar projects are to be furnished in the format provided in the **Appendix D** along with documentary proofs. Similar projects will include projects done in the Defence sector involving services, manufacturing, overhauling, repair, maintenance modifications/upgrades or supply chain in last seven years

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(d) Non-Disclosure Agreement

Non-disclosure agreement as per format given at **Appendix E**.

Response Evaluation Process

11. A Bidder Selection Committee will examine the competence of respondents to handle proposed project. Indian Army also reserves the right to include any outside consultants/experts in the said committee.

12. The Bidder Selection Committee will evaluate the submitted responses. Therefore, respondents should submit necessary details that would help in the assessment. However, Indian Army in its sole and absolute discretion can apply whatever criteria deemed appropriate in determining the responsiveness of the RFI submitted by the respondents.

RFI Response Requirements

13. Interested bidders may furnish their RFI response by giving all the necessary information and supporting documents as per the response formats for each of the requested information, as proof of having the minimum requirements. The response to RFI must contain all documents, information, and details as required by this RFI. Noncompliance/ incorrect/ incomplete submission will result in rejection of the submitted response. No representation in this regard shall be permitted.

14. All submissions, including any accompanying documents, will become the property of Indian Army. Recipients shall be deemed to grant all rights to Indian Army to reproduce whole or any portion of their submission for the purpose of evaluation, to disclose the contents of the submission to other recipients who have registered a submission and to disclose and/or use the contents of the submission as the basis for any resulting RFI process, notwithstanding any copyright or other intellectual property right that may subsist in the submission or accompanying documents.

15. **Right to Terminate the Process**. The Indian Army, reserves the right to issue a corrigendum to RFI, withdraw the RFI or/and reject any request for tender document or not to proceed with subsequent stages without assigning any reason at any stage.

16. **RFI Response Submission**. The response to RFI must be submitted in a sealed cover along with an application duly signed and stamped on all pages by an authorized signatory. The same must reach the following address on or before **1000 Hrs on 01 June 2020** in the following manner: -

(a) Two hard copies of the RFI response should be sent at the following address. RFI title '**Implementation of GOCO (Government Owned Corporate Operated) Model at 505 Army Base Workshop**' should be mentioned on the envelope: -

**Col Gaurav Singh Karki
Room No. 242, A-Wing
Sena Bhawan
New Delhi – 110011**

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(b) Soft Copies of the RFI response should be shared with the following contact person: -

Col Gaurav Singh Karki
Email ID: mgobranh.1@gov.in
Phone Number: 011-23018137

(c) If required additional copies may have to be submitted on request.

(d) The response should be in **English language and font size 12** (including text for footnotes, headers etc.).

17. **Submission after the due date and time will NOT be accepted.**

18. **Checklist.** Please note that all the information as per the checklist below needs to be provided. Incomplete information may lead to non-evaluation.

S. No.	Document Checklist	Information Requested
(a)	Format enclosed as Appendix A	Covering Letter
(b)	Organization Information	All supporting documents mentioned in Organization Information section
(c)	Format enclosed as Appendix B	Details of Organization
(d)	Format enclosed as Appendix C	Financial Information
(e)	Format enclosed as Appendix D	Similar Project Experience
(f)	Format enclosed as Appendix E	Non-Disclosure Agreement (To be Provided on the Letterhead of the Company)

19. **Disclaimer.**

(a) The RFI document contains statements derived from the information that is believed to be reliable as on date but does not purport to provide all of the information that may be necessary or desirable to enable an intending contracting party to determine whether or not to enter into a contract or arrangement with Indian Army in relation to the provision of services.

(b) Subject to any law to the contrary, and to the maximum extent permitted by law, Indian Army and its officers, employees, contractors, agents, and advisers disclaim all liability from any loss or damage (whether foreseeable or not) suffered by any person acting on or refraining from acting because of any information including forecasts, statements, estimates, or projections contained in this RFI document or conduct ancillary to it whether or not the loss or damage arises in connection with any negligence, omission, default, lack of care or misrepresentation on the part of Indian Army or any of its officers, employees, contractors, agents, or advisers.

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20. **Recipient's Obligation to Inform Itself**. The recipient must conduct its own investigation and analysis regarding any information contained in the RFI document and the meaning and impact of that information.
21. **Costs to be borne by Respondents**. All costs and expenses incurred by respondents in any way associated with the development, preparation and submission of responses, including but not limited to the attendance at meetings, discussions, demonstrations, etc. and providing any additional information required by Indian Army, will be borne entirely and exclusively by the respondent.
22. **No Legal Relationship**. No binding legal relationship will exist between any of the respondents and Indian Army until execution of a contractual agreement. The selection in the RFI or participation in the RFI process doesn't qualify for any contractual obligation from Indian Army. The issuance of RFP for the selected bidders doesn't qualify for any contractual obligations from Indian Army.
23. **Notification**. Indian Army will notify all short-listed respondents in writing as soon as practicable about the outcome of their RFI and the RFI process. Indian Army is not obliged to provide any reasons for any such acceptance or rejection.

Col Gaurav Singh Karki
MGO Branch

Dated : May 2020

Appendix A

(Refers Para 18 (a) of RFI)

COVERING LETTER

On Company Letter Head

To,
Col Gaurav Singh Karki , VSM
Room No. 242, A-Wing
Sena Bhawan
New Delhi – 110011

Reference: Request for Information for Project '**Implementation of GOCO (Government Owned Corporate Operated) Model at 505 Army Base Workshop**'

Dear Sir,

1. This is to notify you that our company intends to submit a proposal in response to the RFI for Project 'Implementation of GOCO (Government Owned Corporate Operated) Model at 505 Army Base Workshop'
2. Primary and Secondary contacts for our company are: -

	Primary Contact	Secondary Contact
Name:		
Designation:		
Company Name:		
Address:		
Phone		
Mobile:		
Fax:		
E-Mail		

3. We confirm that the information contained in this response or any part thereof, including its exhibits, and other documents and instruments delivered or to be delivered are true, accurate, verifiable and complete. The response includes all information necessary to ensure that the statements therein do not in whole or in part mislead Indian Army in its short-listing process.

4. We fully understand and agree to comply that verification, if any of the information provided here is found to be misleading the short-listing process or unduly favors our company in the shortlisting process, we are liable to be dismissed from the selection process.

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5. It is hereby confirmed that I/We are entitled to act on behalf of our corporation/company/firm/organization and empowered to sign this document as well as such other documents, which may be required in this connection.

6. This response to RFI is valid until **one year**

Dated this _____ Day of _____ 2020

Duly authorized to sign the RFI response for and on behalf of

Sincerely,

Signature (Official Seal/Stamp):

Name:

Title/Appointment:

Name and Address of Company

Date:

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Appendix B

(Refers Para 10 (a) of RFI)

FORMAT-DETAILS OF THE ORGANIZATION

Details of the Organization	
Name	
Nature of the legal status in India	
Nature of business in India	
Date of Incorporation	
Date of Commencement of Business	
Address of the Headquarters	
Address of the Registered Office in India	
Details of the Contact Person (incl Address, Phone, Fax and Email)	
Other Relevant Information	
Additional Information -	
How would the scope of work of the Pilot project at, 505 ABW be met by the bidder i.e. whether independently, or through a Joint Venture (Indigenous or Foreign collaboration)?	
Are there any areas where your business may have a conflict of interest with the Pilot project at 505 ABW?	

Note: Please attach relevant certification/documentary proofs/other information as required

Signature (in capacity of)

Name

Designation

Company Seal

Place _____

Date _____

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Appendix C

(Refers Para 10 (b) of RFI)

FORMAT-FINANCIAL INFORMATION

Financial Information	FY 2016-17	FY 2017-18	FY 2018-19
Total Turnover (in INR crore)			
Turnover from maintenance /upgradation /production /modification of Defence equipment (in INR crore)			
Profit After Tax (in INR crore)			
Net worth (in INR crore)			

Note: Please attach relevant documentary proofs

Company Seal

(Company Secretary/ Statutory Auditor)

Place _____

Date _____

(Authorized Signatory of Company)

Appendix D

(Refers Para 10 (c) of RFI)

FORMAT -SIMILAR PROJECT EXPERIENCE

Assignment name:	
Country: Location within Country:	
Name of Client:	
Address:	
Start Date (Month/Year): Completion Date (Month/Year):	
Project Completion Certificates: (attached yes/no)	
Acceptances from Concerned Officers?	
Value of the contract:	
Duration of assignment (months):	
Total No of staff-months of the assignment:	
Approx. value of the services provided under the contract (in Current INR):	
No. of Months of Professional Staff Provided by Associated Consultants:	
User Base/Geographical Spread of the project:	
Name of senior professional staff/project manager of your firm leading the assignment	

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Narrative Description of Project:

Description of Actual Services Provided:

Note: Please attach relevant documentary proofs

Company Seal

Place _____

Date _____

(Authorized Signatory of Company)

Appendix E

(Refers Para 10 (d) of RFI)

NON-DISCLOSURE AGREEMENT

(to be provided on the letterhead of the company)

It is certified that the company or any representative of the company or agents authorized by the company will not disclose any information gained by them or their representatives or agents, while interacting with the personnel of the Indian Army or any documents received by them or any study carried out by them, directly or indirectly to any company or institution or press.

Company Seal

(Authorized Signatory of Company)

Place _____

Date _____